YOU MAKE GRANITE GREAT:

CELEBRATING

30 YEARS

IMPACT REPORT 2019
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In 1988, when a group of concerned educators, business leaders and community members gathered together and created Granite Education Foundation, they likely could not have imagined all it would become. The faces and programs of the Foundation have molded and changed throughout the years, however, one thing remains the same — a commitment to helping remove educational barriers for Granite children and educators.

The 2018-2019 school year has been a celebration of each of the Foundation milestones and the rich history that preceded them. It has also been a year to look forward to a future with continued growth and lives changed.

See how Granite Education Foundation’s programs were created and developed over 30 years.

**1988**
Granite Education Foundation is created.

**SCHOLARSHIPS**
are created to help students improve their futures, many as first generation college students. The program awarded nearly $60,000 last school year.

**SANTA SACKS**
and other holiday assistance programs begin for students in need. Last school year, 6,226 individuals and families were helped. (Valued at over $311,300)

**KIDS SHOP-A-THON**
is started to help children prepare for the first day of school with a shopping spree. Last school year, over 200 students participated.

**EXCEL AWARDS**
begun recognizing excellence in Granite’s dedicated educators by honoring the top ten teachers each year.

**CLASSROOM GRANTS**
are established to assist educators with much needed classroom resources. Last year the program awarded $30,000 in grants.

**FOOD PROGRAMS**
are created to fulfill the needs of students and allow them to better concentrate in school. The programs have grown to 33 mobile food stops and 17 in-school food pantries.

**STUDENT AID**
provides life essentials like clothing, school supplies, eyeglasses, and bus passes to kids.

**2018-2019**
Granite Education Foundation continues to grow and change.
Dear Friends,

For thirty years, we have evolved as an organization. Over three short decades we have continued to provide assistance and support to countless educators and students in Granite School District. A lot has transpired over the years but one thing remains constant, Granite Education Foundation is committed to open communication and transparency; we are passionate about those we serve; when faced with challenges, we adapt and grow — becoming stronger together in the process.

In everything we do, we strive to live up to our mission, vision, and goals. Furthermore, as we position ourselves for the next 30 years, we are critically reexamining our activities, programs and approaches to ensure our resources are directed toward our most important benefactors — our students and educators.

Granite Education Foundation continually finds itself in the spotlight for raising the bar and setting new standards in the public education foundation sector. The organization is renowned for being pivotal in securing support and partnerships from a variety of sources. By working closely with schools and the school district, and in connecting with community leaders, other nonprofit organizations, local and national businesses, we’ve developed significant opportunities and support structures to help the most vulnerable.

With our ‘eye to the future,’ we are keenly aware of the growing and changing needs within the communities of our schools. As an organization, we look forward to helping where we can, understanding that many of our schools struggle to find adequate resources to meet their needs. We recognize the countless challenges students face in having their basic needs met so that they can attend school ready to learn and on an equal level as many of their peers. It takes the collaborative efforts of an army of passionate and caring people to help mitigate the increasing risk factors affecting students today. We continue to be persistent and flexible in our efforts to find creative, workable solutions to lift those around us.

The support YOU provide the Foundation makes a critical difference. Thank you to our supporters, board members, donors, and volunteers for inspiring us over the past 30 years. Together, we are making great things happen.

In appreciation of YOU, and all that YOU do! YOU make GRANITE great!

With gratitude,

RANDY WOODBURY
Board Chair

BRENT SEVERE
Chief Executive Officer
When Lwel Htoo came to America with his family fleeing violence in Myanmar, the only two English words he knew were ‘yes’ and ‘no’. School was difficult and scary for him, but he was determined to work hard and do his best to make his father proud. Lwel was a recipient of a Granite Education Foundation scholarship after graduating from Granger High this year. He will be attending the University of Utah this fall.

“The education and life that I have now is all because of my father’s sacrifices,” explained Lwel. “Because of this, the decisions that I make I hope will be actions that my father can be proud of.”

Watch Lwel’s full story on our YouTube channel.

Leah Wright always wanted to teach, but she didn't pursue her dream until much later in life. After raising her children, she chased after her calling to be a teacher and every student she’s reached since at Gearld Wright Elementary is so grateful she did. Leah received a 2019 Excel Award after being nominated by fellow teachers and students.

“I became a teacher when I was old and I’ve loved it,” Leah said. “I love teaching. I love every part of it. Being an advocate for these students that need you so badly — it’s a wonderful profession.”

Watch Leah’s full story on our YouTube channel.
YOU make Granite great.

It is because of each of you — members of the Granite community, teachers, students, volunteers, business leaders and board members — that the Foundation succeeds. It is through you that we have the power to change lives. Thank you for making Granite great!

To see how you can get involved visit granitekids.org.

After hitting tough times, Dolores Lopez visited the in-school food pantry sponsored by Smith’s Food & Drug at David Gourley Elementary. One day she offered to help move boxes at the pantry. That act of service eventually led to Dolores taking over as the volunteer pantry coordinator. She has created an atmosphere of happiness and service at the pantry that is contagious for all who visit it.

“You may say it’s working for free, but to me it’s not because there’s too many rewards for me being here,” said Dolores of her time at the pantry.

Watch Dolores’ full story on our YouTube channel.
2019:

A TIMELINE

REDWOOD BACK-TO-SCHOOL DAY

INAUGURAL KIDS SHOP-A-THON

GRANITE PARK FOOD PANTRY OPENING

FOUNDATION FOOD DROPS

THANKSGIVING MEALS

DONOR RECOGNITION THANKS FOR GIVING

POLAR EXPRESS ADVENTURE
2019:
A TIMELINE

- **Holiday Assistance**
- **Souper Bowl of Caring**
- **Harlem Wizards**
- **Excel Evening of Honors**
- **Scholarship Night**
- **Teacher of the Year Banquet**
- **More to Come**
2019 BY THE NUMBERS

10,138
INDIVIDUAL STUDENT AID REQUESTS COMPLETED (VALUING $303,860)

239
COATS DISTRIBUTED (VALUING $10,755)

6,820
BACKPACKS WITH SCHOOL SUPPLIES DISTRIBUTED

3,073
CLOTHING REQUESTS FILLED (VALUING $35,740)

208
SHOES GIVEN TO STUDENTS (VALUING $5,200)

833
STUDENTS GIVEN BUS PASSES (VALUING $34,986)

MORE THAN 50% OF GRANITE’S 67,000 STUDENTS LIVE AT OR BELOW THE POVERTY LINE
## Fiscal Year Ending June 30

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<tr>
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<th>2019</th>
<th>2018</th>
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<tbody>
<tr>
<td><strong>PUBLIC SUPPORT &amp; REVENUE</strong></td>
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<tr>
<td>Contributions</td>
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<td>Donated Goods/Services</td>
<td>$3,539,852</td>
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<td>Government Grants &amp; Other Grants</td>
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<td>$134,800</td>
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<td>Investment Income/Losses</td>
<td>$174,158</td>
<td>$91,046</td>
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<td><strong>Total Public Support &amp; Revenue</strong></td>
<td>$4,954,866</td>
<td>$4,575,385</td>
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<tr>
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<th>2019</th>
<th>2018</th>
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<tr>
<td><strong>PROGRAM SERVICES &amp; EXPENSES</strong></td>
<td></td>
<td></td>
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<tr>
<td>Program Services</td>
<td>$3,790,124</td>
<td>$3,276,934</td>
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<tr>
<td>Management &amp; General</td>
<td>$663,520</td>
<td>$427,634</td>
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<td>Development/Fundraising</td>
<td>$93,144</td>
<td>$466,126</td>
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<td><strong>Total Program Services &amp; Expenses</strong></td>
<td>$4,546,758</td>
<td>$4,170,694</td>
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<tr>
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<th>2019</th>
<th>2018</th>
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<tbody>
<tr>
<td><strong>NON-AGENT ACCOUNTS</strong></td>
<td></td>
<td></td>
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<tr>
<td>Elementary Schools</td>
<td>$345,222</td>
<td>$260,650</td>
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<tr>
<td>Secondary Schools</td>
<td>$78,282</td>
<td>$53,862</td>
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<tr>
<td>Scholarships</td>
<td>$156,581</td>
<td>$143,862</td>
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<td>Other Accounts</td>
<td>$50,809</td>
<td>$37,738</td>
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<tr>
<td><strong>Total Non-agent Accounts</strong></td>
<td>$630,894</td>
<td>$495,401</td>
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### REVENUE BY SOURCE

**INCLUDING IN-KIND**

- **2019**
  - School District: 11%
  - Businesses: 48%
  - Grants: 6%
  - Association, Civic Groups & Relig. Affiliations: 1%

### SERVICES PROVIDED

**2018**

- Food Assistance: 32%
- Scholarships, College Application Fees & ACT Prep Classes: 13%
- Teacher Support & Grants: 13%
- Holiday Assistance: 16%
- Student Aid: 26%
- Other Services: 13%

### VOLUNTEER HOURS

<table>
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<tr>
<th></th>
<th>TOTAL</th>
<th>VALUING</th>
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<tr>
<td>Volunteer Hours</td>
<td>13,536.50</td>
<td>338,277.13</td>
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For years, Discover Financial Services has been an invaluable supporter of Granite Education Foundation. However, in the last year Discover has gone above and beyond to serve Granite students and teachers. Discover employees live their mission of promoting volunteerism and doing the right thing. Discover is a corporation that actively engages and cares for the community. We are so grateful for the relationship we share.

We spoke with Rich Simon, Director of Consumer Lending Bank Operations about their experience over the years working with Granite Education Foundation. In 2018-2019, they made a brand new program possible, Kids Shop-A-Thon, a day where 200 of students with the most critical needs went on an all expense paid, back-to-school shopping spree.

Q: Why does Discover continue to choose Granite Education Foundation?

A: Rich: Discover is committed to improving the communities in which we work and has a long tradition of supporting organizations, such as the Granite Education Foundation, that provide education and financial literacy. Beyond these common interests, Granite Education Foundation excels in providing important partnership support and leadership as well as creativity in solving fundamental problems.

Q: How has being involved with Granite Education Foundation made a difference for Discover?

A: Rich: Volunteerism and Doing the Right Thing are two of the values that help shape Discover’s culture and guide the company’s actions.
Discover’s partnership with Granite Education Foundation has helped its employees live these values. Whether it be supporting the assembly and delivery of back-to-school backpacks and food pantry packs, interacting with kids during Junior Achievement lessons in the classroom, or buying clothing for the most at-risk kids at the Kids Shop-A-Thon, the opportunity for Discover employees to directly make a difference in the lives of children in the community leave all of us better as well.

Q. Why did Discover choose to support the creation of Kids Shop–A–Thon?

A: Rich: Discover has a history of innovation and even with all our successes, we felt we could do more. Employees were challenged to submit ideas that would allow Discover to provide an even more meaningful impact than what we were already providing. After exploring many possibilities, we narrowed our focus to the basic needs of children in order to allow their education to fully enrich their future. We believe by helping these kids become more like their peers in confidence and in self-image, they will be more successful in their educational pursuits resulting in a brighter financial future.

Q. Any other thoughts about Granite Education Foundation?

A: Rich: Discover is very proud of its partnership with Granite Education Foundation and the work we’ve done together to support the district’s students and their families. We look forward to continuing to build this relationship in the future.
Governed by a volunteer board of directors, these individuals give of their time in assuring that the organization fulfills its mission.

MISSION

To improve educational outcomes by strengthening the Granite School District community.

This is accomplished through the engagement of business and community partners in the support of Granite School District and the academic achievement of all its students.

BOARD OF DIRECTORS

Randy Woodbury — Board Chair  
Woodbury Corporation — President

Anthony Bennett  
Barrett Business Services — Business Development Manager

Archer Birrell  
Granite School District — Teacher of the Year

Aubriana Martindale  
Smith’s Food & Drug — Division Corporate Affairs Manager

Carrie Johnson  
CompHealth — Vice President Learning & Development

Cindy Formeller  
Granite Education Association — Associate Director

David James  
KUTV 2 News — Sports Anchor

Garrett Laws  
Granite Credit Union — Marketing Director

Jim Yorgason  
Utah Food Bank — Former President & CEO

Jon D. Tingey  
Tingey Advisors — Principal

Katharine Newton  
Education Advocate

Mark Norton  
Utah Grizzlies — Director of Corporate Partnerships

Paul Moody  
Church of Jesus Christ of Latter-day Saints — Refugee Resettlement Services, LDS Welfare

Richard Madsen II  
Ray Quinney & Nebeker P.C. — Attorney, Shareholder

Robynn Eccles  
Eccles Group — Founder & Realtor

Sean Marchant  
US Novelty — Sales Manager

Stephanie Gallegos  
Dominion Energy — Sr. Account & Community Relations Mgr.

Steven Raguuskus  
Grifols — Operations Leadership Training Manager

Terri Heyduk  
St. James Episcopal Church — Retired

Tina West  
Granite School District — School Accountability Director

Travis Draper  
Max Connect Marketing — Partner